

Annual Contracts

We offer increased discounts to customers who enter into annual contracts and commit to at least \$80,000 worth of purchases a year. Our contract levels are as follows:

\$80,000-\$104,999:	16%
\$105,000-\$129,999:	18%
\$130,000-\$374,999:	21%
\$375,000-\$599,999:	22.5%
\$600,000+:	24 %

For more information on becoming a contract customer, please contact:
customer_service@na.org

Bulk Discounts

Orders of at least \$500 are eligible for a discount of at least 6.5%, with the exceptions noted below. These discounts are for the total gross amount of the order, not counting tax, shipping, and the cost of any non-discountable items.

\$.01- \$499	= 0%
\$500- \$2,499	= 6.5%
\$2,500- \$4,999	= 8%
\$5,000- \$9,999	= 9%
\$10,000 \$17,499	= 10.5%
\$17,500 \$19,999	= 12%
\$20,000 \$34,999	= 15%
\$35,000 \$54,999	= 18%
\$55,000 \$80,000	= 21%

Non-discountable items:

Some items are marked on our order form and in our catalog as not subject to this discount policy because they are priced at or near their production costs.