**Annual Contracts**

We offer increased discounts to customers who enter into annual contracts and commit to at least $80,000 worth of purchases a year. Our contract levels are as follows:

- $80,000-$104,999: 16%
- $105,000-$129,999: 18%
- $130,000-$374,999: 21%
- $375,000-$599,999: 22.5%
- $600,000+: 24%

For more information on becoming a contract customer, please contact: [customer_service@na.org](mailto:customer_service@na.org)

**Bulk Discounts**

Orders of at least $500 are eligible for a discount of at least 6.5%, with the exceptions noted below. These discounts are for the total gross amount of the order, not counting tax, shipping, and the cost of any non-discountable items.

- $.01- $499 = 0%
- $500- $2,499 = 6.5%
- $2,500- $4,999= 8%
- $5,000- $9,999= 9%
- $10,000 $17,499= 10.5%
- $17,500 $19,999= 12%
- $20,000 $34,999= 15%
- $35,000 $54,999= 18%
- $55,000 $80,000= 21%

**Non-discountable items:**

Some items are marked on our order form and in our catalog as not subject to this discount policy because they are priced at or near their production costs.